



CCDC's latest project: The Soleil Condominium on Sinaran Drive

CCDC provides competitively-priced world-class services

China Construction (South Pacific) Development Company (CCDC) was one of the first foreign contractors to enter land-scarce Singapore in 1992. The vision of its chairman Chen Guo Cai transformed CCDC into a prominent conglomerate in the Lion City.

The company has carved a niche in the civil engineering, commercial, residential, institutional and industrial sectors.

More than 80 completed projects, with an accumulative contract value of HK\$4.9 billion, and a turnover of more than HK\$29.5 billion over the past 18 years testify to CCDC's extensive capabilities.

CCDC has significantly contributed to the development of Singapore's modern landscape. The company has taken part in high-profile historical

projects such as the cargo agents' building B at Changi International Airport, police coastguard headquarters, Anglo-Chinese School, Raffles Institution, Republic Polytechnic and Marina Bay seating gallery.

The company registered as a Grade A1 contractor with Singapore's Building and Construction Authority (BCA) in 2002 and has received 11 BCA excellence awards, including the merit award, since 1992. It has also received the housekeeping award and the quality and safety award from Singapore's Housing Development Board.

CCDC works with multinational and multicultural subcontractors, suppliers, and manufacturers to capitalise on the potential of Singapore's workforce. It emphasises training and development to ensure the quality execution of its projects. Combining its knowledge with local perspective, the company delivers

comprehensive value-added services customised to its clients' needs. Guided by its mission to achieve total customer satisfaction, CCDC reviews its quality, environment, health, and safety policy annually to comply with industry regulations. The company has achieved ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007 certifications.

CCDC's strategy for enhancing management and control is to establish subsidiaries in local markets. The company also seeks strategic partnerships for continued future growth.

"We want to explore more opportunities with our business partners and form strategic partnerships with potential investors, manufacturers and multinational companies interested in setting up their business to complement the construction industry in Singapore," Chen says.

Sunlight Group sees synergy and opportunity in switchboard business

Sunlight Group has been powering Singapore for 40 years. Established as an electrical contracting company in 1970, Sunlight expanded to switchboard manufacturing after six years. Sunlight continues to innovate and gear up for more opportunities in the energy industry.

"The electrical industry has never been more exciting. We see significant changes in power generation and distribution in the next decade," says Sung Puan Kang, Sunlight president and executive director. "Switchboard is one of the best businesses to be in as development never ceases – from emerging to developed markets."

Sunlight has branches in Vietnam and Malaysia. The company has received ISO 9000 certification from the Productivity and Standards Board of Singapore and complete type-test and design verification certifications from the Association of Short Circuit Testing Authority from Britain and Kenya Quality from the Netherlands.

More than 80 per cent of Sunlight's business is power related. The company conducts segmentation of power in residential and commercial establishments and supplies architectural lighting and control systems, particularly in residential and high-end condominiums.

Customers associate Sunlight with iconic projects such as the integrated resort Marina Bay Sands, Formula One Building, Singapore Flyer, Marina Bay

Finance Centre, The Sail at Marina, the tallest private condominium in Singapore, and Changi International Airport Terminal 3.

Listed in the Singapore Stock Exchange in 2000, Sunlight has partnerships with key companies including ABB, Schneider Electric, Siemens, Mitsubishi Electric, and Hager.

Sunlight aims to focus on the switchboard business and to work with key players in the industry, particularly in Hong Kong, Southeast Asia, and the

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Sung Puan Kang
President and executive director,
Sunlight Group

maintain and to participate in innovations and activities to integrate existing products with alternative energies.

"We never stop innovating. Integration means looking for present and future customers who will continue to demand and use our products in the times of 'green revolution'. Sunlight has to adapt to remain at the cutting edge of the changing energy industry," Sung says.

Theis-Hutchison leverages German technology in growing Asia operations



Selvadurai Hallman, managing director

Highlighting German engineering skills customised to Asian requirements, Theis-Hutchison has become a leading speciality steel service centre in Asia in just a decade.

The company was established in 2000 through the joint venture between Friedr. Gustav Theis Kalthvalwerke and Hutchison Consulting. This continued its Asian expansion by establishing a service centre in Suzhou, China in 2006 and acquiring a rolling mill in India from Tata Steel through Hutchison Consulting a year later. It provides speciality steel to companies such as automotive stampers, which then supply end-users.

Further expansion plans include exploring Vietnam, Indonesia and the rest of Southeast Asia. The company is also

eyeing additional rolling mills in China and India to improve logistical operations in the two countries. This road map can potentially grow the company threefold and achieve return on investments in a short period.

While underscoring its German expertise and commitment to quality, Theis-Hutchison also understands the need to adapt according to clients' specifications. It has diversified its products into A- and B-grades to offer buyers different requisites.

"We don't sell the same material to everybody because if the end-user is satisfied with this grade for his application, why should we sell him a better-quality one and charge him more?" says Selvadurai Hallman, Theis-Hutchison's managing director.

Local employees complement Theis-Hutchison's strong product portfolio. "They know the culture better, operate better and represent our interest in Asia," Hallman says.

Quick and efficient delivery times are another core competency of Theis-Hutchison. As the location of its Asia-Pacific headquarters, Singapore serves as an entry point to Asia not only for Theis but also for other European companies.

"Theis-Hutchison will be an excellent strategic partner for European or American companies interested in entering Asia successfully," Hallman says. "Besides quicker delivery times, Singapore makes an attractive hub because of the government's transparency and entrepreneurial incentives."



One of Sunlight's projects: the integrated resort Marina Bay Sands